**Minnesota Dual-Training Pipeline**
**Competency Model for Agriculture**
**Occupation: Meat Cutter/Meat Processor**

### Employer-Specific Requirements
- Customer relations
- Retail packaging and labeling
- Wholesale packaging and labeling
- Cutting tools’ maintenance and repair
- Trimming for different cuts
- Breaking of carcasses and primal parts
- Safe cleaning and sanitation practices
- Sausages, smoking and specialty products
- Inventory management
- Weighing/pricing
- Site specific slaughter practices
- Inspection of meat prior to slaughter and/or breaking of carcasses

### Industry-Sector Technical Competencies*
- Employee health and safety regulations
- Halal/Kosher
- Humane slaughter practices
- Food safety/HACCP
- Carcass, hide, blood and offal removal best practices
- Meat merchandising
- Culinary skills
- Primals, sub-primals and finished cuts
- Government labeling regulations
- Employee supervision
- Expense tracking
- Food microbiology
- Meat inspection laws
- Animal science

### Industry-Wide Technical Competencies
- Quality assurance, continuous improvement
- Organic and non-organic food production
- User and customer support
- Supply chain logistics
- Health, safety, security and environment
- Sustainability practices
- Animal health
- Equipment maintenance, installation and repair

### Workplace Competencies
- Business fundamentals
- Teamwork
- Adaptability and flexibility
- Customer service focus
- Planning and organizing
- Problem solving, decision making
- Working with tools, technology
- Checking, examining and recording

### Academic Competencies
- Science
- Basic computer skills
- Basic and technical mathematics
- Reading and writing
- Communication: listening and speaking
- Critical and analytic thinking
- Information literacy

### Personal Effectiveness Competencies
- Interpersonal skills
- Integrity
- Professionalism
- Initiative
- Dependability and reliability
- Lifelong Learning

*Based on: Competency Model Employment and Training Administration, United States Department of Labor.

*Pipeline recommends the Industry-Sector Technical Competencies as formal training opportunities (provided through related instruction) and the Occupation-Specific Competencies as on-the-job training opportunities.
Competency Model for Meat Cutter / Meat Processor

Meat Cutter/ Meat Processor – A meat cutter/ meat processor oversees meat preparation and cutting of beef, pork, lamb, poultry, bison, wild game, etc. for sale. This individual is responsible for cutting and trimming the meat into different cuts that are suitable for wholesale and/or retail sales. This person also leads the safe handling practices to ensure product meets health and sanitation guidelines. A meat cutter/ meat processor may also be responsible for the slaughter of the animal as well as for the preparation of product such as ground beef and/ or sausage.

Industry-Sector Technical Competencies

Related instruction for dual training means the organized and systematic form of education resulting in the enhancement of skills and competencies related to the dual trainee’s current or intended occupation.

- **Employee health and safety regulations** – Understand how to ensure that employees working with the meats are practicing cutting, trimming and slaughter methods that mitigate any potential risk of injury to themselves or staff.

- **Animal science** – Understand the basic anatomy and physiology of animals that are used for consumption such as poultry, beef, fish, bison, deer, lamb, goat, etc.

- **Food safety / HACCP** – Understand theory and practices of Hazard Analysis Critical Control Point (HACCP) management system and ability to review associated business production practices to ensure conformance.

- **Government labeling regulations** – Understand the USDA laws and any other state or local regulations that govern how meat is to be properly labeled.

- **Halal/ Kosher** – Understand what is required for a meat product to be considered Halal and/or Kosher.
• **Meat inspection laws** – Know the laws that govern meat packaging, meat safety, meat storage, etc. in order to ensure product safety and compliance with local, state and federal laws.

• **Meat merchandising** – Know how to sell varieties of meat to the customer and how best to display and market the product so that it sells well.

• **Primals, sub-primals and finished cuts** – Know how to prepare the different cuts of meat from the primals (those first taken off the carcass) to the sub-primals (top round, whole tenderloin, ribeye, etc) and finally the finished cuts such as well trimmed ribs, prepared stew meat, etc.

• **Humane slaughter practices** – Understand how to safely and humanely kill the animal so that it ensures safe food practices while also being performed in a manner that has as minimal amount of pain or suffering for the animal at the end of its life.

• **Food microbiology** – Understand the scientific properties of micorganisms both in food and for the production of food. Know how these organisms can both contaminate and/or enhance the quality of food.

• **Carcass, hide, blood and offal removal best practices** – Know how to properly remove the bones, hide, blood and offal (entrails and internal organs) from the animal in a manner that ensures proper health and safety protocols are being met.

• **Expense tracking** – Know how to track orders and the expenses that go into both the inventory for the business as well as expenses related to meat processing equipment.

• **Employee supervision** – For some individuals in the role of meat cutter/meat processor, it is possible that the individual may supervise others and so it is important to know employee management best practices for how to be an effective supervisor.

• **Culinary skills** – Understand basic recipes and suggestions for how to cook and prepare different cuts of meat in order to help and advise the customer.
**Occupation-Specific Competencies**

On-the-Job-Training (OJT) is hands-on instruction completed at work to learn the core competencies necessary to succeed in an occupation. Common types of OJT include job shadowing, mentorship, cohort-based training, assignment-based project evaluation and discussion-based training.

- **Customer relations** – Know how to communicate well with customers in order to sell the meat product.

- **Retail packaging and labeling** – Understand how to properly package and label the various cuts of meat so that they are presentable and ready to be sold in a retail market setting.

- **Wholesale packaging and labeling** – Know how to properly package and label meat to be distributed in larger packaging to be sent for wholesale distribution.

- **Cutting tools’ maintenance and repair** – Know the wide variety of cutting tools both hand and power based, and how to sufficiently sharpen, maintain and repair them.

- **Site specific slaughter practices** – Each location will have slightly different approaches to how to do slaughter and so it is important to know the best practices and methods for doing slaughtering on the job site of the meat cutter/ meat processor’s location.

- **Trimming for different cuts** – Know how to do the final process of cutting meats to trim them into a wide variety of different cuts that are ready for commercial sale.

- **Breaking of carcasses and primal parts** – Understand how to ‘break down’ the meat so that it can be made ready to be prepared into different cuts.

- **Safe cleaning and sanitation practices** – Know how to safely clean knives and power tools, as well as the room where butchering is being performed in a manner that ensures safety while also not damaging the tools or equipment.
• **Sausages, smoking, and specialty products** – Understand basic recipes for making sausage and for smoking meats, as well as other products such as pre-prepared meat loaf, etc. and how to package and sell those products.

• **Inventory management** – Know how to maintain the meat inventory for the business and place orders, manage supply, etc. so that there is the right amount of product for the business.

• **Weighing / pricing** – Know the differences between hanging weight vs. making weights for individual cuts of meat and how to properly attach pricing to these weights.

• **Inspection of meat prior to slaughter and/or breaking of carcasses** – Know how to inspect the kind and quality of the meat prior to slaughter and/or breaking of carcasses to determine if exactly how the meat should be cut, i.e. all ground, combination of steaks and ground, etc. as well as validate that the animal is safe and eligible to be processed.

Updated June 2022