



HEALTH CARE SERVICES INDUSTRY COUNCIL

February 28, 2018, 10:00 am

PIPELINE PROGRAM

INDUSTRY-BASED. EMPLOYER-DRIVEN. DUAL-TRAINING EXPERIENCE.

Health Care Services Industry Council Meeting Agenda

- Welcome and Introductions – Name, Organization, and dream destination during MN winters
- PIPELINE Program Updates
- Review from last meeting
- Updates in the Industry
- Industry Council Approach
- Competency Council Approaches
- Dual-Training Consulting Efforts
- Dual-Training Grant Update
- Next Steps

PIPELINE Program Updates

- Building our team
- Meeting with existing dual-training grantees
- Designing tools we can use in dual-training consulting efforts
- Formalizing processes to streamline communication
- Reaching out to new partners
- One-on-one meetings

Meet the PIPELINE Team



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Health Care Services Industry Council Meeting Review – November 1



- Connect with networks that are already established
- Get out and about; go to employers and other industry leaders to hold in-person and outreach meetings in all regions

Health Care Services Industry Updates

- What kinds of things are piquing your interest?
 - New techniques?
 - Changes to tax structure?
 - Workforce trends?
- What else is new in health care services?

Industry Council Approaches

- GOAL: Continue to provide direction to the PIPELINE Program as we work to achieve these goals:
 - Develop and enhance Minnesota's skilled workforce
 - Continue dynamic in which employers lead the conversation
 - Expand dual-training opportunities in Minnesota

Competency Councils: Eligible Occupations

- Health support specialist
- Medical assistant
- Psychiatric/mental health technician in-patient
- Psychiatric/mental health technician out-patient
- Senior living culinary manager

Competency Councils: Occupational Pyramids with ROUGH DRAFTS

- Electronic health records
- Community health worker
- Radiology Technician



Competency Council Approaches

- What is the best way for us to continue this work?
 - Support from employers on the initial drafts
 - Survey Monkey for validation
 - Webinar for validation
 - In-person meetings for drafting and validating occupations
 - We have several new occupations to validate. Please help us!

Dual-Training Consulting

- Present to groups and individuals about Dual-Training (DT) programs and resources
- Lay out how to establish DT programs
- Facilitate employer to employer meetings and partnerships
- Investigate barriers and opportunities for the DT program
- Offer comprehensive templates for articulating and tracking on-the-job training
- Convene employer-led meetings with related instruction providers
- Support employers with applications for dual-training grants

Dual-Training Grants

- Grant round opens on April 16th, closing on or around May 21st.
- Grants are available to cover the cost of training (tuition, fees, books, and materials)
- \$6,000/student employee per year; Maximum grant is \$150,000;
- Employers (or representative of) may apply if:
 - Employees will be trained in an eligible occupation;
 - Employees have not yet attained competency standards;
 - Positions are located in Minnesota.
- Training available to employer applicants: March 6, 1-4 pm, Office of Higher Education
- For more information, please contact Jacquelynn Mol Sletten at Jacquelynn.Mol.Sletten@state.mn.us.

Next Steps

- Our team is available to support you in dual-training grant applications
- Next Industry Council meeting: Late May or early June?
- In-person and webinar/remote option
- Reach out to us; we are thrilled to come out to meet with you one-on-one

Minnesota Apprenticeship Summit: March 7



LEARN HOW TO BUILD YOUR WORKFORCE THROUGH APPRENTICESHIP

When: Wednesday, March 7th – 7:30 – 4:00

Where: Brooklyn Center – Earle Brown Heritage Center

Free event, but Register on DLI's website: DLI.MN.GOV/APPR/SUMMIT.ASP

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LABOR AND INDUSTRY

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Thank You!



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