

Welcome and introductions: Heather McGannon

PIPELINE Program updates: Annie Welch

New to the team are PIPELINE program consultants, Dan Solomon and Kathleen Gordon, who are working on reaching out to new and existing partners by meeting one on one, presenting to employers, association meetings, chambers of commerce, and other groups. Also, we are in the beginning stages of designing tools and formalizing processes to streamline communication to move the PIPELINE forward. Heather McGannon continues to guide the PIPELINE team.

Health Care Services Industry Council Updates – Annie Welch and Kathleen Gordon

Review of November 1 Industry Council Meeting:

We discussed how both IT companies and also companies with IT departments can create dual-training programs. We talked about connecting employers of similar size to share experiences and best practices as well as the need to maintain persistence with engaging employers. Heather McGannon also noted the opportunity to begin more pilots and new programs.

The PIPELINE team wants to be more of a resource for employers. The more information employer partners provide, the better we can help. Employers noted new developments in the Information Technology industry:

- Need to consider impact of big data and how that will potentially change the industry.
- DEED and Minnesota State Center of Excellence for IT noted that IT will be doing a regional survey in partnership with MHTA, MSP Tech Hire, Medical Alley and others to ask about workforce needs and industry trends that will go out in April. The group discussed hopefully being able to share survey results at the next industry council meeting.
- Minnesota State Center of Excellence for IT also discussed ongoing work with Fortune 500 companies in Minnesota to assess their IT needs, especially around recruitment and retention of minority employees and hope to have data to share in the next few months.

Industry Council continues to receive direction from employers to achieve goals:

- Develop and enhance Minnesota's skilled workforce
- Establish dynamic in which employers lead the conversation
- Expand dual-training opportunities in Minnesota

Competency Council determine the eligible occupations:

- Currently five eligible
- New occupational pyramids have been drafted for the following:
 - Information management and analytics pathway
 - Information security pathway
 - Information support and services pathway
 - Infrastructure administration pathway
 - Programming pathway
 - Software testing Q/ A pathway
 - Strategic planning-business management pathway

Next, Annie Welch facilitated a discussion and brainstorm on how PIPELINE could potentially work better with the IT industry. Ideas included:

- Sharing profiles of businesses in other industry sectors that have successfully done dual training. For example, how many employees do they have, what is their Human Resources infrastructure, etc.
- Learning more about other states in apprenticeship for IT such as Washington.
- Becoming more connected to leadership with employers as they are often the decision makers for going ahead with dual training.
- Creating more connections with youth programming as a potential 'bridge' to the PIPELINE program.

Dual-Training consulting to increase the number of new dual-training programs in Minnesota. We can:

- Present to groups and individuals about PIPELINE program and resources
- Be a connector for companies who want to start a PIPELINE program – facilitate employer to employer meetings and partnerships
- Assist in finding the related instruction provider
- On the job training templates
- Tool kit to help in starting and continuing the PIPELINE program
- Support with grant applications

Dual-Training grant updates: Jacquelynn Mol Sletten

The dual-training grant will continue with round six for new and existing grantees. (Contact Jacquelynn.Mol.Sletten@state.mn.us at the Office of Higher Education for more information). OHE has over \$3 million available. OHE is offering an onsite training opportunity on March 6 from 1-4pm. Please register online.

Final notes: Reminder about MN Apprenticeship Summit on March 7. The event is free but requires registration.

Next Meeting

End of May seems to work best for most participants for the next Industry Council meeting.

Please save the date for our next Information Technology Industry Council Meeting: Thursday, May 24, 2:00 p.m. for both an in-person meeting and a call-in/webinar option.