



# Minnesota Statewide American Apprenticeship Initiative

**Webinar  
April 9, 2015**



## **Grant Writing Team:**

**DEED**

**Annie Welch**

**Sarah Sinderbrand**

**Adele Cloutier**

**DLI**

**Heather McGannon**



# Agenda

- 1)Goals and Requirements
- 2)Minnesota Statewide AAI Grant Models
- 3)Leveraged Resources
- 4)Detailed Draft Grant Budget
- 5)Employer Commitment Letters
- 6)Benefits of Registered Apprenticeship
- 7)Industry Sector Partnership Team Deadlines
- 8)Q & A

# AAI Grant Goals

1. Support expansion of quality and innovative Registered Apprenticeship training programs to employers, workers, and other key stakeholders.
2. Align Registered Apprenticeship with post-secondary education institutions and workforce investment systems through innovative partnerships.
3. Encourage employers to develop and offer Registered Apprenticeship opportunities.
4. Utilize strategies that offer registered apprenticeship for all American workers, particularly those populations currently underrepresented in apprenticeship.
5. Support high-growth occupations and industries where employers are using H-1B visas to hire foreign workers.



# Webinar Goals

- 1. Update grant partners on the status of Minnesota Statewide AAI application.**
- 2. Disseminate AAI grant information requests and timelines.**
- 3. Q & A about the Minnesota Statewide AAI.**

## Registered Apprenticeship Requirements :

**Employment** with sponsoring employer

**Work processes** – A description of on-the-job training ( min. 2,000 hours)

**Related Technical Education** – A description of the coursework the apprentice will complete (min. 144 hours)

**Safety training** – 50 hours

**Progressive wage schedule**



# Minnesota Statewide AAI Model

- **Grant Outcomes 2015- 2020:**
  - **600 individuals complete Registered Apprenticeships programs**
  - **30 occupations expand or develop registered apprenticeship programs**
  - **5 high-growth and demand industry sectors implement and grow registered apprenticeship throughout Minnesota**
    - **Advanced Manufacturing, Agriculture, Health Care Services, Information Technology, and Transportation**

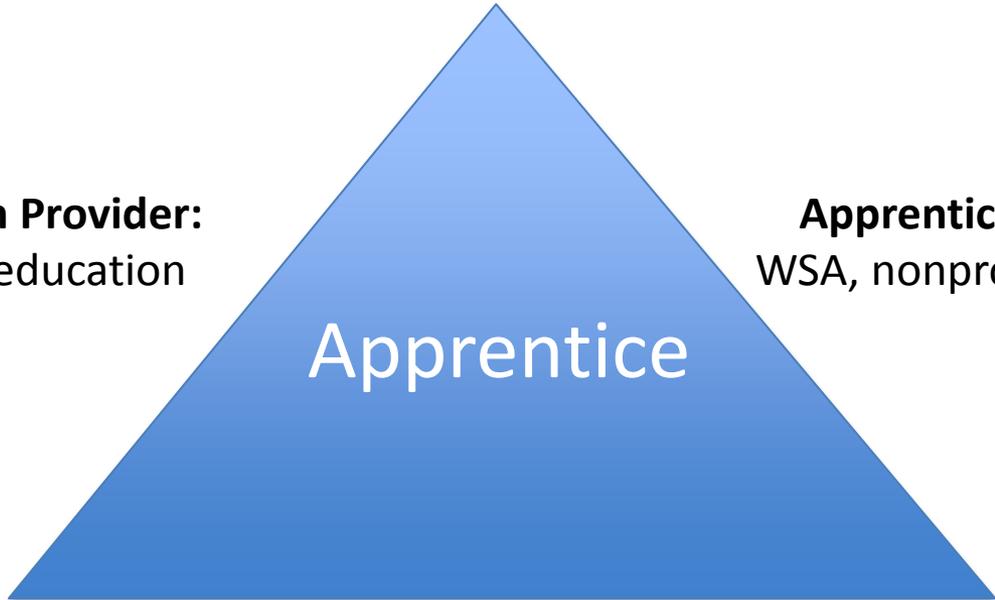
# Registered Apprenticeship Model



# Minnesota Statewide AAI Model: Industry Sector Partnership

**Related Instruction Provider:**  
public and private education

**Apprentice Support Provider:**  
WSA, nonprofits, labor organizations



Apprentice

**Employer(s) or Employer Association:**  
Registered Apprenticeship Sponsor

# Minnesota Statewide AAI Model

## Employers:

- **Required Industry Sector Partnership Team:**
  - Apprentice = employee
  - Related Instruction Provider = minimum 144 hours
  - On-the-Job Training = employer minimum of 2000 hours
  - Apprentice Support Provider = resources the apprentice can access that are not provided by employer: transportation, emergency supports, etc.



# Minnesota Statewide AAI Model

## Employers:

- Awarded \$5000 per registered apprentice to be used as seed funds to support the implementation or expansion of a registered apprenticeship program at their company.
  - OJT – employer infrastructure, equipment and or supplies
  - Related Instruction – apprentice tuition, training or other education fees
- Sustainability of registered apprenticeship program
  - Create a model that will thrive after AAI is complete.



# Minnesota Statewide AAI Model

## Leveraged Resources:

- **DEED – state workforce system partners and programs**
- **DLI – state registered apprentice system and resources**
  - **Registered Apprenticeship Program Development & Approval**
  - **Registering Individual Apprenticeship Agreements**
  - **Registered Apprenticeship Support & Program Compliance**



# Minnesota Statewide AAI Model

## Leveraged Resources:

- **Employers**
  - **Wages and Benefits**
  - **Related Instruction**
  - **OJT Infrastructure**
  - **Facility /Equipment Usage**
  - **Material Costs**
  - **Meetings**

# Minnesota Statewide AAI Model

## Leveraged Apprenticeship Supports and Related Instruction:

- **Non-Profit, Labor Organizations, and Public and Private Education Providers:**
  - Apprenticeship recruitment
  - Emergency support and resources for apprentices
  - Related instruction
  - Credit for Prior Learning Systems
  - Interest in joining Registered Apprenticeship College Consortium (RAAC)



# Employer Commitment Letters

1. Describe Industry Sector Partnership Roles and Responsibilities:
  - Employer – include person/positon responsible for coordinating registered apprenticeship at the employer site and coordinating OJT and Related Instruction, and Apprenticeship Support.
  - Related Instruction Provider – include if they are interested in joining the RACC
  - Apprentice Support Provider
2. Industries and Occupations Served
3. Number of Completed Registered Apprentices

# Employer Commitment Letters

## 4. Employer Leveraged Resources:

- Mentors
- Donation of equipment
- Wages and benefits
- Related Instruction costs
- Infrastructure costs related to establishing a registered apprenticeship program

## 5. Geographical Areas Served in Minnesota

## 6. Employer Name and Key Contact information:

- Name
- Position/Title
- Business Phone
- Business Email

# Benefits of Registered Apprenticeship:

## Benefits for Business...

- Highly-skilled employees
- Reduced turnover costs
- Higher productivity
- More diverse workforce

## Benefits for Workers...

- Increased skills
- Higher wages
- National credential
- Career advancement

## Benefits for Workforce Intermediaries and Education Organizations...

- Proven model to help job seekers immediately start working and increase skills and earnings
- Effective strategy to connect with employers in diverse fields and to use as part of industry sector strategies



# Industry Sector Partnership Team Deadlines

**DUE Tuesday, April 14th by 4 P.M.**

- Outstanding information related to your Industry Sector Partnership Team

**DUE Tuesday, April 20<sup>th</sup> by 4 P.M.**

- Employer Commitment Letters



# Questions and Answers

## **Additional Information and Resources:**

<http://www.dli.mn.gov/aai.asp>

<http://www.doleta.gov/oa/aag.cfm>

[http://www.doleta.gov/OA/apprentices\\_new.cfm](http://www.doleta.gov/OA/apprentices_new.cfm)

[http://www.doleta.gov/oa/employers/apprenticeship\\_toolkit.pdf](http://www.doleta.gov/oa/employers/apprenticeship_toolkit.pdf)

<http://www.foreignlaborcert.doleta.gov/h-1b.cfm>

<http://www.foreignlaborcert.doleta.gov/map/2012/MN.pdf>

<http://www.whitehouse.gov/the-press-office/2014/12/11/fact-sheet-president-obama-launches-competitions-new-manufacturing-innov>



MINNESOTA DEPARTMENT OF  
**LABOR & INDUSTRY**

*Minnesota*<sup>TM</sup>  
Department of Employment and Economic Development

# Thank you!

Please contact Heather McGannon if you have any additional questions or need more information. [heather.mcgannon@state.mn.us](mailto:heather.mcgannon@state.mn.us) or 651-284-5130